# **FINANCIAL REPORT FOR THE FIRST QUARTER OF 2012/2013**

UNTERNEHMENS INVEST AG

# 01/2013

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# IMPORTANT EVENTS IN THE FIRST QUARTER OF 2012/2013

#### Residual claim settled

The residual claim in the amount of  $\in$  1.7m from the sale of 19% of CROSS Immobilien AG outstanding at 30 September 2012 was settled meanwhile.

#### **Annual General Meeting**

At the Annual General Meeting of Unternehmens Invest AG on 31 January 2013 the resolution to distribute an dividend in the amount of € 0.20 per share passed. Dividend ex-day was 4 February 2013, dividend pay-day was 6 February 2013.

#### PORTFOLIO STATUS AND PERFORMANCE

As of 31 December 2012 Unternehmens Invest AG had holdings in the following companies:

	31/12/2012	30/09/2012
CROSS Industries AG	24.9%	24.9%
CROSS Informatik GmbH	50.0%	50.0%
CROSS Immobilien AG	5.0%	5.0%
UIAG Automotive		
Beteiligungs GmbH <sup>1</sup>	100.0%	100.0%
IDENTEC SOLUTIONS AG	< 0.1%	< 0.1%

Administration of shareholdings (currently UIAG Automotive Beteiligungs GmbH has no shareholdings)

#### SUBSTANTIAL SHAREHOLDINGS

#### **CROSS Industries AG**

www.crossindustries.at

CROSS Group is divided into the core areas Complete Vehicle with shareholdings in KTM AG (51.69%), KTM Technologies GmbH and Kiska GmbH, Lightweight Construction with a shareholding in the Wethje Group and High Performance with shareholdings in Pankl Racing Systems AG (58.31%) and the WP Group. Besides its shareholdings in the automotive sector CROSS Industries holds shares of CROSS Immobilien AG (95%) and CROSS Informatik GmbH (50%).

In business year 2012 KTM AG achieved the highest sales and revenues in its history. KTM sold 107,141 motorcycles, thereof 8,000 Duke 200 were sold by the Indian partner Bajaj. This is an increase of 32% compared to previous year. Thus KTM will achieve revenues of more than  $\ensuremath{\mathfrak{E}}$  610m.

Pankl Racing Systems AG achieved revenues in the amount of € 127.7m and an EBIT of € 10.4m in business year 2012 – an increase of 21% respectively 48% – which is again a record growth and record earnings.

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#### **CROSS Informatik GmbH**

www.crossindustries.at

The shareholdings of CROSS Informatik GmbH provide both integral solutions and services within the IT-supply chain. They include All for One Steeb AG (65.19%), BRAIN FORCE HOLDING AG (55.73%), and TRIPLAN AG (41.36%).

**BRAIN FORCE HOLDING AG** has generated a group revenue of  $\in$  21.53m (+9%) the operating result improved from  $\in$  -0.23m to  $\in$  0.48m.

**TRIPLAN AG** increased group revenues by 9.8% to  $\odot$  11.1m compared to previous year and achieved an EBIT of  $\odot$  0.6m.

#### **CROSS Immobilien AG**

www.crossindustries.at

CROSS Immobilien AG develops and administers real estate, and rents them to subsidiaries or group companies of the CROSS Group. In February 2013 Unternehmens Invest AG exercised a contractually agreed option and sold the remaining 5% share of CROSS Immobilien AG to Pierer Invest Beteiligungs GmbH. After this transaction Unternehmens Invest AG holds no shares of CROSS Immobilien AG.

#### **UIAG Automotive Beteiligungs GmbH**

www.uiag.at

UIAG Automotive Beteiligungs GmbH is a holding company owned 100% by Unternehmens Invest AG. The 10% share in the Peguform Group was held under the UIAG Automotive Beteiligungs GmbH.

#### SHAREHOLDER STRUCTURE

December 20	
Knünz Invest Beteiligungs GmbH	50.1%
Knünz GmbH	19.0%
Oberbank PE Holding GmbH	9.7%
Free float	21.2%

#### PERFORMANCE OF UIAG SHARES

As of 31 December 2012 the closing price of UIAG shares amounted to  $\[mathbb{e}\]$  19.89 (market capitalisation:  $\[mathbb{e}\]$  79.56m). As of 14 February 2013 the share price amounted to  $\[mathbb{e}\]$  25.50 (market capitalisation:  $\[mathbb{e}\]$  102.00m).

#### OUTLOOK

After the successful finalization of the "LIBRO proceedings" Unternehmens Invest AG's company strategy is now free from self-imposed restrictions. The final acquittals in the lawsuit from the company's previous shareholding in LIBRO AG eased the situation considerably compared to previous years. The funds obtained from the sale of the share of CROSS Immobilien AG and the funds expected from planned sales in business year 2012/2013 enable Unternehmens Invest AG to start new projects.

#### **DEVELOPMENT OF UIAG SHARE**

(01/01/2012 - 31/12/2012)



# ABBREVIATED INTERIM FINANCIAL STATEMENTS ACC. TO UGB

FOR THE FIRST QUARTER OF 2012/2013 (01/10/2012 – 31/12/2012)

### **BALANCE SHEET**

ASSETS	31/12/2012	30/09/2012
	in €k	in €k
Fixed assets		
Tangible assets	5	3
Financial assets	54,357	54,378
	54,362	54,381
Current assets		
Receivables and other assets	77	1,893
Cash and balance with banks	1,438	33
	1,515	1,926
Accrued income	1	13
Total assets	55,878	56,320

LIABILITIES	31/12/2012	30/09/2012
	in €k	in €k
Shareholders' equity		
Share capital	29,080	29,080
Appropriated captial reserve	6,818	6,818
Revenue reserves	8,974	8,974
Profit for the period	9,446	9,539
	54,318	54,411
Provisions	1,552	1,570
Liabilities	8	339
Total liabilities	55,878	56,320

# **INCOME STATEMENT**

	Q1 2012/2013	Q1 2011/2012
	in €k	in €k
Income from other securities and loans	0	2
Other interest and similar income	28	141
Gains on the disposal from and		
the addition to financial assets and other securities	0	2,024
Financial result	28	2,168
Other operating income	21	28
Personnel cost	(24)	(23)
Other operating expenses	(118)	(1,105)
Operating result	(121)	(1,100)
Profit/loss on ordinary activities	(93)	1,067
Taxes on income	0	(28)
Profit/loss after tax	(93)	1,040
Profit brought forward	9,539	7,869
Profit for the period	9,446	8,909

## **CASH FLOW STATEMENT**

	Q1 2012/2013	Q1 2011/2012
	in €k	in €k
Cash flow from operating activities	1,407	8,296
Cash flow from investment activities	(2)	(10,251)
Cash flow from financing activities	0	0
Change in liquidity	1,405	(1,955)
Cash and cash equivalents at the beginning	33	3,795
Cash and cash equivalents at the end	1,438	1,840

#### NOTES TO THE INTERIM FINANCIAL STATEMENTS

FOR THE FIRST QUARTER OF 2012/2013 (01/10/2012 - 31/12/2012)

#### APPLICATION OF PROVISIONS OF THE AUSTRIAN BUSINESS CODE

The interim financial statements were prepared in accordance with the Austrian Business Code (UGB) in the current version. In accordance with article 221 of the Austrian Business Code the company is a large corporation.

The interim financial statements were compiled in accordance with generally accepted accounting principles and standards to provide a true and fair view of the company's net assets, financial position and results of its operations.

#### NOTES TO THE INCOME STATEMENT

In the first quarter of 2012/2013 Unternehmens Invest AG achieved a financial result in the amount of  $\[ \]$  28k (Q1 2011/2012:  $\[ \]$  2,168k). The earnings from ordinary activities amounted to  $\[ \]$  -93k (Q1 2011/2012:  $\[ \]$  1,067k). The net income amounted to  $\[ \]$  -93k (Q1 2011/2012:  $\[ \]$  1,040k), the profit for the first quarter (including the profit brought forward of  $\[ \]$  9,539k) was  $\[ \]$  9,446k (Q1 2011/2012:  $\[ \]$  8,909k).

#### NOTES TO THE BALANCE SHEET

Fixed assets on 31 December 2012 amounted to  $\[ \]$  54,362k compared to  $\[ \]$  54,381k on 30 September 2012. Current assets amount to  $\[ \]$  1,515k (30 September 2012:  $\[ \]$  1,926k). The increase in cash and balances with banks can be attributed to sale of the share of CROSS Immobilien AG. The balance sheet total per 31 December 2012 amounts to  $\[ \]$  55,878k (30 September 2012:  $\[ \]$  56,320k).

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### STATEMENT OF ALL LEGAL REPRESENTATIVES

I confirm to the best of my knowledge that the condensed, unaudited interim financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the company as required by the applicable accounting standards and that the management report gives a true and fair view of important events that have occurred during the first three months of the financial year and their impact on the condensed interim financial statements and of the principal risks and uncertainties for the remaining nine months of the financial year.

Wels, February 2013

Rudolf Knünz

CEO

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# **OTHER INFORMATION**

#### FINANCIAL CALENDAR 2012/2013

31 May 2013 Publication of H1 2012/2013 figures
30 August 2013 Publication of Q1-Q3 2012/2013 figures

#### **INVESTOR RELATIONS**

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